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CASE STUDY



Kurdistan Drilling Client



ABOUT THE CLIENT

Industry	Oil and Gas
Revenues	$44 billion
Employees	24,000
Location	Kurdistan, Algeria, and Iran
BSI Service or Solution	Business Process Management

Key Challenges
- High Non-Productive Time (NPT)
- Long lead times for equipment
- Lack of best practice HSE
- Language barriers with workforce

Why BSI was Selected
- Oil & gas supply chain experience
- Proven track record of performance improvement
- Prior experience in country

Project Scope
- Upstream exploration and production
- Surface and subsurface (under and over the rotary table)
- Suppliers from America and China
- Warehouses onsite, offshore, and around the world

Project Approach
- Streamlined operations
- Established operational KPIs
- Mandated performance standards for suppliers
- Mobilized tools and materials from global supply based to drill site, onshore and offshore

Financial Benefits Realized
- 5-10% reduction in service contract costs (savings through corporate master service agreements)
- 5% savings from standardization of casing and tubing

Operational Benefits Realized
- 12% increase in uptime to 96%
- 15% increase in tools & equipment availability to 99% (minor
- 15% increase in personnel competency, to 95%
- 20% decrease in lost time due to injuries
- Quality improvements
- Rate of penetration improvements

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