

# SCM Wire

Blogging Supply Chain Management

## Supplier Rationalization Leads the Pack

Posted Jan 26, 2005, 7:49 AM ET by Richard Weissman

According to David Jacoby, president of [Boston Logistics Group](#), chief procurement officers and other supply chain executives rank supplier rationalization first of 13 supply chain strategies they intend to emphasize over the next four years.

A recent study by his company found that in addition to supplier rationalization, other priorities include global sourcing and purchasing councils. Ranking on the low end of the scale were group purchasing, procurement cards, and auctions.

Jacoby found that companies are shifting from value-based strategies to scale-based strategies, especially supplier rationalization and the centralization of purchasing activities.

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