

BOSTON STRATEGIES INTERNATIONAL

Dear Camila,

Boston Strategies International is pleased to announce the winners of its 2009 Supply Chain Excellence Awards!

Our firm has conducted an in-depth global supply chain benchmark study in which diverse companies responded from countries as widespread as Australia, Fiji, Germany, India, Italy, Nigeria, Norway, South Africa, and the United States.

This year there were three categories: Oil, Gas & Petrochemicals, Process Industries, and General Industry. Winners were evaluated based on their demonstrated supply chain processes and performance on four dimensions: cost leadership, reliability, customer satisfaction, and innovation.

The 2009 award winners are:

Oil, Gas & Petrochemicals:

- [Bharat Petroleum Corporation Limited](#) (India) won the Supply Chain Synchronization Award based on its superior Order Accuracy, Inventory Management, and Overall Asset Productivity.
- [FMC Kongsberg Subsea](#) (Norway) won the Supply Chain Synchronization Award for its superior Supplier Management, Order Fulfillment Reliability, and Overall Asset Productivity.

Process Industries:

- [Rea Magnet Wire Company](#) (USA) won the Supply Chain Management Award for its superior performance in Product Customization, Capacity Flexibility, Customer Responsiveness, and Cost Management.
- [Dangote Sugar Refineries](#) (Nigeria) won the Supply Chain Cost Leadership Award for its superior performance in Supplier Integration, Transaction Efficiency, and Bottom Line Profitability.

General Industry:

- [Herman Miller](#) (USA) won the Supply Chain Synchronization Award based on its superior Order Cycle Time Consistency, Supply Management, and Return on Capital Employed.
- [Henkel's Laundry and Home Care business unit](#) (Germany) won the Supply Chain Customization and Innovation Awards based on its superior Customer Segmentation, Customer Response Time, Capacity Flexibility, Customized Order Fulfillment, and Design for Supply Chain.

The winners received their awards at [IIR's Supply Chain Forum](#) at the luxurious five-star Dusit Thani hotel in Dubai on October 18.

October 2009
Newsletter

[Table of Contents](#)

[Award Winners](#)

[Meet Camila Paz
Soldan](#)

[Upcoming
Presentations](#)

[Research & Analysis](#)

[Give Us Feedback](#)



Meet Camila Paz Soldan



Camila Paz Soldan is a Research Associate at Boston Strategies International, where she analyzes market economics and formulates strategic procurement advice for equipment supply units of large industrial companies. She brings experience in marketing, finance, and strategic management. Previously, she worked in financial services and consumer products marketing in Peru and the US. She holds a Bachelor's degree in Business Management from Babson College and attended the Universidad del Pacifico. Camila is a native of Peru and speaks fluent Spanish and English. If you want to speak with Camila, please email her at cpazsoldan@bostonstrategies.com or call her at (1) (781) 263-7218.

Upcoming Presentations

Participate in these upcoming Boston Strategies International events:

October 27, 2009: "[Supply Chain: The New Revenue Generator](#)," The Next Generation Supply Chain, Virtual Conference (Still available for viewing online).

November 24, 2009: "[Supply Chain: What's it Worth?](#)," Fifth Trans Middle East Conference and Exhibition, Bahrain.

December 7, 2009: "[Managing Procurement for Total Supply Chain Value](#)," Purchasing Managers Association of Boston (PMAB), Executive Roundtable, Concord, Massachusetts.

Click [here](#) to see a complete list of our upcoming events.

Research & Analysis

- [If I Could Do Anything \(in Supply Chain Management\): Career Advice for Young Professionals](#)
- [Winning Supply Chain Strategies and Financial Benchmarks](#)
- [Global Economic Trends](#)

For more free research, please visit our website at www.bostonstrategies.com.

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